

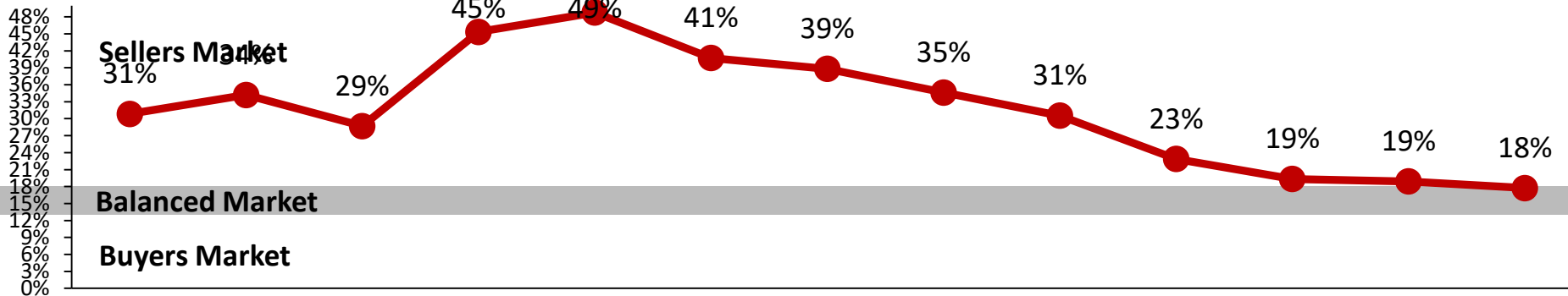
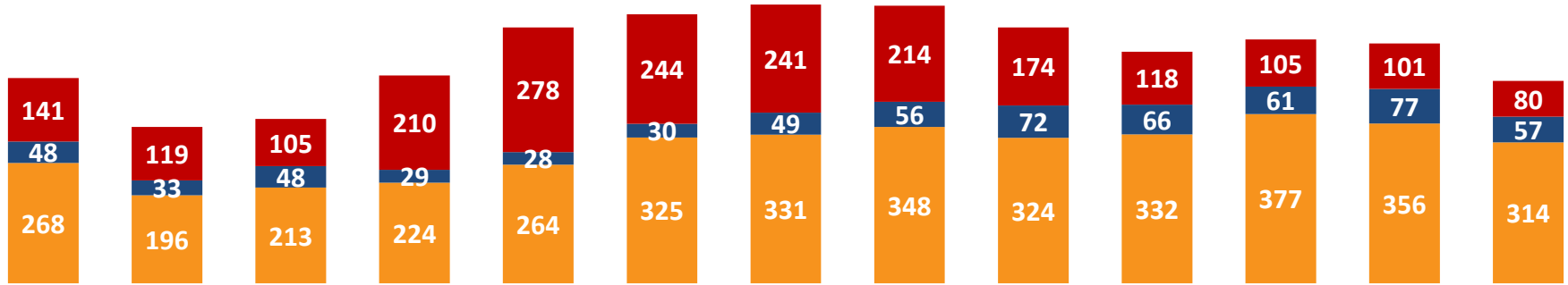


Abbotsford Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov. 15 Dec. 15 Jan. 16 Feb. 16 Mar. 16 Apr. 16 May. 16 Jun. 16 Jul. 16 Aug. 16 Sep. 16 Oct. 16 Nov. 16

Price Breakdown

400,000 & Below	0	550,001-600,000	15
400,001-450,000	0	600,001-700,000	26
450,001-500,000	9	700,001-800,000	13
500,001-550,000	6	800,001-1,000,000	8
		1,000,001 & Above	3

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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